

Hopewell Herald

MAY

SUPPLEMENT

1914

INTRODUCTORY

The borough of Hopewell, Mercer county, New Jersey, with a population of approximately 1200, is situated about midway between New York and Philadelphia, on the Philadelphia & Reading Railroad. To the West, Pennington and Trenton lie five and twelve miles distant respectively. Princeton and Lawrenceville lie about eight miles southwest Pennington and Trenton are both in direct connection by trolley.

The local government consists of a Mayor and six Councilmen and is based upon strict ideas of economy consistent with safe and secure progress. H. A. Smith is Mayor; John R. Phillipps Jr., Borough Solicitor; John R. Fletcher, Borough Clerk; W. S. Hixson, Assessor; Irwin McDowell, Collector of Taxes, Councilmen: F. M. Leigh, Dr. Robert Zulanf, Dr. R. P. Miller, John N. Race, C. W. Hoagland and J. H. Bellis.

Hopewell—has—distinct—advantages which appeal strongly to three classes of people and its new Business League is making every possible effort to attract attention to these advantages. As a desirable place for suburban residence, it has for years been noted as the neatest, cleanest and most attractive-looking community surrounding Trenton. Its streets are broad, well shaded and kept in splendid condition, while the neat, well-painted houses and the general air of thrift and civic pride has long created a decidedly favorable impression of the place. Its railroad facilities and available sites adjoining railroad property, together with a class of help above the average in intelligence and industrious habits, makes Hopewell especially desirable for small manufactures. Every one of the industries now are prosperous and successful and the help is contented and happy. The high

rolling nature of this section and its rich soil, make it adaptable to certain classes of produce, fruits and dairying and poultry raising, such as can be found in no other section of New Jersey. Many large farms surrounding Hopewell are in a high state of cultivation, and many New York parties have within recent years purchased much farm land.

Hopewell has a strong national bank, now twenty-four years old, which is at the present time erecting a handsome new building. The Borough owns its own municipal water plant, has two well equipped volunteer fire companies, is lighted by electricity, and will within a few months have its streets piped for gas. There is also a graded Grammar School and a High School, a free public library, six churches, two good hotels, long distance telephone, telegraph, express, a weekly newspaper, athletic club, and Masonic, Jr. Mechanic, P. O. S. of A., and Knights of Pythias lodges, besides various social organizations for ladies. There is also a large Catholic orphanage.

The manufacturing interests are limited in number, but of a rather high order. The Smith Novelty Works manufacture special clock works, small brass gear wheels and automatic gas and motor measuring devices. "Hopewell Dainties," a high grade of confectionery, sold through-out the United States, has an almost national reputation for superior excellence. Artois water, a high-class natural table water, which is marketed in Trenton and elsewhere, is produced here from an artesian well of nearly 150 feet in depth, and is claimed by physicians to possess great medicinal virtue. The Hopewell Creamery, in existence over twenty years, takes all the milk the neighboring dairymen can supply. Many successful poultry farms are nearby, and the lumber and heavy timber mills of the Fetter Estate, ship large quantities of material to distant points.

The future of Hopewell is full of promise, and much advancement has recently been made and is now in course of preparation. Besides the new bank, now almost finished, the Presbyterians have just began the erection of a new church, and no less than a dozen fine residence properties will go up this year. A new motion picture theatre is about completed. A new building and loan association and a free public library have just been organized; a gas company is about to open the streets preparatory to laying mains, and a municipal sewer system is being agitated by the towns-folk. A new post-office, located in the old bank building, is another feature that will add much to the convenience and attractiveness of the borough. It is also within the possibilities of the near future, that the Hopewell Herald, the local newspaper, will put in linotype type-setting machines and much new equipment, so that it will then be in a position to rank among the best equipped printing houses in Mercer county.

There is a healthy and growing demand for real estate in Hopewell, although the price of realty and rents are considered low.

The Hopewell Business League organized only a few months ago, numbered in its membership are nearly every prominent business men and many public-spirited private citizens of borough. Dr. Zulanf is president and Postmaster, John A. Reddan, secretary.

The aim of the organization is to not only attract attention to the borough's advantages to out-side influences but to safe-guard and promote progressive local project. The borough improvement is zealously and strenuously advocated, new ordinances secured and enforced, and no effort will be spared to make Hopewell an ideal place of residence. The investigation of manufacturing opportunities is invited and inquiries of the secretary will be promptly answered.

H. A. SMITH

Mayor.

Hopewell has every reason to feel a sort of pride in the Smith Novelty Co., for the reason that it was originally started here under the most discouraging conditions and has been developed until it is today its most valuable industrial asset. In 1900, Hugh A. Smith, the present Mayor, together with his father and brother-in-law, came here and began manufacturing special clocks, in a small building the factory association put up for them. The three men did all the work, and the only capital was a big debt. Thirteen years has seen a marked change. Today H. A. Smith is the sole owner, occupies his own commodious three-story factory building, is employing about forty hands, and for the past five years has had an annual payroll of about \$18,000. The concern is unique in that it is but

one of only two in the State. Its product is special clocks for registers and indexes used in measuring water, gas, electricity, and operating advertising signs and devices of every kind. Mr. Smith is probably one of the most widely known men identified with this peculiar branch of industry, in the United States, and is a mechanical genius of extraordinary ability. For a number of years he was utility man with the Seth Thomas Clock Co., and is a typical yankee of ingenious talent for inventing and perfecting plans along these special lines. Nothing seems too complicated for him to successfully get away with, and every bit of the machinery used in the shop was designed and built by him. Mr. Smith is today one of the leading and most successful citizens of the borough and a prime mover in all progressive civic projects of practical value to the place. For three years he served as a member of Council and was recently elected Mayor by a large majority.

ROBERT ZULAUF, D. D. S.,

Councilman.

In dentistry Hopewell now has a representative that is as experienced, competent and conscientious as can be found in any town of the size anywhere. Dr. Robert Zulanf, Hopewell's first resident dentist, came from Washington, N. J., in the spring of 1902 as a clerk in Pearson's drug store. Being naturally of an ambitious nature and quick to note the absence of a resident dentist, he took up the study of dentistry at the University of Pennsylvania and graduated with honors in the class of 1905. Immediately afterward he returned and opened an office in Hopewell, and has since not only been successful, but taken a very prominent and public-spirited interest in the progressive advancement of the borough. He is now a member of Borough Council, president of the Hopewell Business

League, secretary of the Athletic Club, treasurer of the Free Public Library and senior deacon of Hopewell Lodge, No. 155, F. and A. M. Dr. Zulauf has been the prime mover in many of the various progressive projects that have been advanced within the last few years. He was secretary of the preliminary organization which formed the H. F. D., and he also was the originator of the plan to organize the new B. and



L. Association, and has been one of the hardest workers for the success of each. In 1912 Dr. Zulauf built himself a fine home opposite the High School, where he has his office. His equipment is strictly up-to-date and operated by motor, a specialty being made of the better grade of dentistry. Dr. Zulauf is a member of the Mercer Dental Society and has always enjoyed a high professional and personal standing in this community.

ROBERT P. MILLER, M. D.

Councilman.

Hopewell's medical practitioners are, fortunately, all three men of scholarly attainments, thoroly experienced and fully up to date in practice. Dr. Robert P. Miller, the last to start to practice, is the only one who was born and raised here. Dr. Miller grew up in the atmosphere of a doctor's office, his father, Dr. John A. Miller, being a general practitioner here for over forty years. Robert P. Miller graduated from the local schools in '98, and in 1902 from Pennington Seminary. He spent three years at the New York Homeopathic College, finishing his last year at the Hahnemann Medical College of Phila-



delphia, graduating in the Class of 1906. He then returned home to take charge of his father's practice. Doctor Miller has since been remarkably successful in every way, demonstrating his natural aptitude, experience and ability, and has greatly increased his practice within the last four or five years. He has also identified himself thoroly with the progressive element in civic affairs,

is now serving his second term in Borough Council and is president of the Board of Health. He is also a member of the Business League, Hopewell Lodge of Masons, the Mercer County Medical Society, State Homeopathic Medical Society and the American Institute of Homeopathy, and is thoroly identified with all projects of practical value to the borough. In 1912 he erected one of the finest homes along Broad street.

F. W. LEIGH

President of Council.

Fred. W. Leigh, now president of Common Council, and who is serving his third term as a member of that body, was born on his father's farm in Hopewell township, October 13, 1876. When fifteen years of age he secured employment with the Philadelphia Reading Railway, and was appointed assistant agent at Pennington. After qualifying as a telegrapher he was sent to Hopewell as night operator, where he stayed nine years, after which he was made agent at Trenton Junction. He served five years at Trenton Junction and was then transferred to Hopewell, March 19, 1906. During the eight years he has had charge of the freight and passenger business at this point, Mr. Leigh has made many friends among shippers and travelers, while his popularity among voters is evident from the fact that he was one of the two first Democrats ever elected to Council under the new law. He has served on various important



committees, and has always held the confidence of all political factions. Mr. Leigh is identified with the Business League, H. & L. Co., and H. F. D., Hopewell Lodge No. 155, F. and A. M.; Mystic Shrine and Consistory, and is also treasurer of the athletic club and secretary of the Hopewell Chocolate Company.

JOHN R. FLETCHER

Borough Clerk.

Today a new and much more progressive set of younger men are an active force both in business and municipal affairs, and one of the most active of this new element is the present Borough Clerk, John R. Fletcher. Mr. Fletcher is one of the essentially self-made men of Hopewell township who have made good. He is a native of Montgomery county, Pennsylvania, and was born March 2, 1868. He learned telegraphy on the Philadelphia and Reading Railway, and was appointed station agent at Glenmore in June, 1893. After serving six years in this capacity he was made towerman at Glenmore in 1900, and still holds the same position. In 1900 Mr. Fletcher married and moved to Hopewell, since which time he has taken an active part in the political and public life of the borough, being today looked upon as the Democratic leader of this neighborhood.

In 1900 he was appointed a member of the Democratic County Committee, and has since been elected and re-elected three times. He was also strongly indorsed by local sentiment for postmaster, and enjoys a strong personal following here of both political factions. In 1913 he was appointed Borough Clerk, and re-appointed in 1914. Mr. Fletcher is identified with the P. O. S. of A., Sons of Veterans, K. of P., Jr. O. U. A. M.,



and the H. F. D., and is usually found associated in some way with all progressive projects for the improvement of Hopewell. In 1909 he erected the first all-concrete house in the borough. This he sold, and last spring built his present home, which is one of the finest residence properties in Hopewell.

IRWIN M'DOWELL

Borough Collector.

The review of present day conditions in Hopewell bring to light a large number of new names that are today prominently identified in the political, business and civic life of the borough. Among them is Irwin McDowell, who since January 1, 1914, has served as borough collector of taxes. Mr. McDowell was born at Stoutsburg July 1, 1862. For thirty years he lived in Somerset county, and came to Hopewell in 1901. In February, 1905, he engaged with the firm of Holcombe & Titus, and is still employed in the Holcombe store. Last fall Mr. McDowell was nominated as Collector by the Democrats and indorsed by the Republicans. This alone indicates his standing in the community. During the thirteen years he has lived in Hopewell he has taken an active interest in all progressive movements of practical value. He is a member of the Masons, Jr. O. U. A. M. and P. O. S. of A. lodges, com-



mander of the Sons of Veterans, and has long been an active worker in religious circles, being a trustee, steward and financial secretary of the church board of the Hopewell M. E. Church, as well as superintendent of the Sunday School and first vice president of the Epworth League. He has always stood for the right thing in municipal matters and enjoys a high personal standing here.

WM. S. HIXSON**Assessor.**

Among the many names of public-spirited citizens of Hopewell who have in various ways been identified with the municipal affairs of the borough is Wm. S. Hixon, who for the the past five years has served efficiently as Assessor. Mr. Hixon, who for a number



of years has been connected with the J. M. Ege store, is a native of Hunterdon county and was born January 30, 1867. He came to Hopewell in the spring of 1889, and always has been more or less actively identified with the progressive element in promoting the advancement of the borough. He has always been a strong Republican, and after serving one term as a member of Council was in 1909 appointed Assessor to fill an unexpired term, and in 1913 re-elected for three years longer, indicating that his efforts to fulfill the duties of his office in a careful, conscientious and trustworthy manner have been satisfactory to the majority or our property owners. Mr. Hixon is an honorary member of the new H. F. D., is affiliated fraternally with the local lodges of P. O. S. of A., Jr. O. U. A. M. and K. of P., and is classed among that steady-going, reliable class of citizens that go to make up the backbone of Hopewell.

J. M. EGE**Ex-Freeholder.**

No name has been more prominently associated with the public, political and business life of Hopewell and this section of Mercer County generally than that of J. Mason Ege. Mr. Ege, who has built up one of the largest and most prosperous business enterprises in



Hopewell, is a native of Woodsville, his father, the late A. T. Ege, having at one time been Sheriff of Mercer. The Ege establishment was started on a small scale by its present owner, and by good business ability has been developed until it has reached its present commercial importance. Heavy stocks are carried of hardware, stoves, paints, implements and farmers' supplies, and plumbing and heating is also done. A

large and successful business is transacted. Mr. Ege has been a prime mover in pushing forward to success many municipal and business projects. He served four years and was noted as one of the most efficient members of the County Board of Freeholders, two of which he was Director. He has also been a Councilman, borough collector and has long been superintendent of the water company. He is at present a director of the Hopewell National Bank, president of Hopewell Pursuing and Detecting Society, and treasurer of Hopewell Lodge, No. 155, F. & A. M., and the Fire Department. Mr. Ege is also a director of the Mutual Fire Insurance Co., of Pennington, and is the Hopewell representative of the Buick automobile.

JOHN R. PHILLIPS, Jr.**Borough Solicitor.**

While Hopewell has for many years had its full complement of physicians, dentists and other professional men, it until recently has lacked a resident lawyer. John R. Phillips, Jr., who for the past five years has been practicing in Trenton, took up his residence here in October, 1913. Mr. Phillips is a graduate of Princeton, 1907. He studied law with Hon. Frank S. Katzenbach, of Trenton, later attended and graduated from the University of Virginia Law School, and was admitted to the Bar of New Jersey at the June term of the Su-



preme Court in 1910. Afterward he was associated in practice with Hon. F. S. Katzenbach and Judge John H. Backes, and has frequently appeared in the Courts for other lawyers in various important cases, being regarded in Trenton as one of the coming young lawyers whose strenuous and conscientious regard for the interests of his clients is bound to receive recognition. Mr. Phillips practices in all the Federal and State Courts, and is regarded as a careful, safe adviser, and one who has the happy faculty of making himself clearly and easily understood before a jury. Since January 1st he has been Borough Solicitor, and is a member of the Hopewell Business League, the athletic club, Hopewell Lodge No. 155, F. and A. M., and is classed among the progressive element in all civic matters. Mr. Phillips has always been a staunch Democrat and has done considerable campaign speaking for State candidates.

JOHN A. REDDAN**Postmaster.**

John A. Reddan, the Postmaster of Hopewell, is also secretary of the Hopewell Business League, and has taken a keen interest in all movements tending towards the advancement of the borough since his removal from Trenton to Hopewell about four years ago. He was born in Trenton September 6, 1880. Mr. Reddan received his early educa-

tion in the Trenton Cathedral School and the Thomas J. Stewart Business College. He took up newspaper work as a Trenton Times reporter upon leaving school, and has devoted his time to news writing and advertising ever since, with the exception of the time spent in a course at Temple University, Philadelphia. Upon leaving the Philadelphia institution he went to New York and was one of the founders of Pottery, Glass and Brass Salesman, a trade paper de-



voted to the lines indicated. He was vice president of the company until he withdrew to organize the Redden-Brown Advertising Agency at 25 West Broadway, New York. An interest in this concern is still held by him. The Reddan Advertising Service, of Trenton, is also partly owned by the subject of this sketch. Mr. Reddan has always been a staunch Democrat and a great admirer of President Woodrow Wilson, so that when a vacancy occurred in the local postmastership he was strongly indorsed for the position and eventually appointed in July, 1913. Since that time he has served with a fidelity and public interest that has gained him many friends, irrespective of political affiliations. Mr. Reddan is a member of the K. of C., Psi Omega Fraternity, of Temple University and the New Jersey Legislative Correspondents' Club.

HOPEWELL NATIONAL BANK

The people of Hopewell have every reason to feel proud of the uninterrupted progress and solid success of its one banking institution. For over twenty-four years it has faithfully guarded the interests of this neighborhood and served its patrons creditably alike to itself and the community. The Hopewell National Bank was opened on St. Pat-



rick's Day, 1890, with a capital of \$50,000, and has since not only distributed \$80,500 to stockholders in dividends, but set aside a surplus and undivided profits fund of over \$65,000, every cent of which has been earned. Its deposits now average \$450,000. In keeping with the general trend of public-spirited improvement, the institution is now constructing a splendid new bank building which, when ready for occu-

pany about July 1st, will be one of the finest and best equipt of its class in the State, costing in the neighborhood of \$30,000, and containing large burglar-proof vault, safe-deposit boxes and every modern convenience. No bank anywhere has a better record than the Hopewell National. A general banking business is transacted in all branches, three per cent. paid on special or time deposits, and every possible facility, convenience and accommodation extended consistent with safe banking. The directory is composed of men whose long residence, business success and financial responsibility has made the institution of incalculable value to the borough. S. V. Van Zandt is president; Louis Labaw, vice president, and J. N. Race cashier. Directors: F. F. Holcombe, J. M. Ege, S. V. Van Zandt, A. C. Bond, Louis Labaw, J. M. Dalrymple, Wilford Holcombe, J. N. Race, J. Hervey Stout, J. H. Schomp and Thos. L. Brophy. The policy of the directorate has always been regulated by prudence and perfect security, with a keen desire to keep pace and even in advance of the growing demands of Hopewell and vicinity.

THEO. A. PIERSON, M. D.

Ex-Mayor Theo. A. Pierson, who has been a practicing physician in this borough for the past nineteen years, was born at Rosedale, and is a graduate in pharmacy as well as medicine. After graduating from the College of Physicians and Surgeons, of Baltimore, in 1894, he pursued special courses in surgery and general practice; and, locating in Hopewell, has for years been regarded as one of the most successful doctors in Mercer county. There has been scarcely a progressive project advanced within the last fifteen years in which Dr. Pierson has not been a prime mover in advocating its adoption. He served six years as Mayor, during which time he devoted much time to visiting property owners individually and urging upon them the advantage of laying cement pavements, and he is generally credited with being almost solely responsible for the splendid system of



sidewalks, as well as the municipal water plant and the High School, and many other movements. Dr. Pierson is a 32 degree Mason and Shriner, a K. of P., P. O. S. of A., S. of V., and H. of L. He is also president of both the B. of H. and Athletic Club, member of the Business League and B. of E., and examining physician for six different life insurance companies and medical inspector of public schools and St. Michael's Orphanage. No citizen has been a harder worker for civic reforms and public-spirited movements.

EDWIN MORGAN

Principal High School.

Prof. Edwin Morgan, principal of our High School, who was appointed by



BLACKWELL AND BRIGGS

Garage.

The success of John S. Blackwell and Edward A. Briggs since they opened their automobile garage opposite the station, is but another typical illustration of what can be accomplished in Hopewell when the right men are behind the project. Briggs, who bears the reputation of being a fine mechanic, had been associated for two years with J. B. Drake at the Hopewell Garage. Last October he severed his connection with Drake, and formed a partnership with J. S. Blackwell, who had for several years been in the livery business. The venture has proven so successful that this spring the garage will be enlarged to give a storage capacity for twenty cars, and a drill press and vul-

canizing outfit installed in the machine shop, which already has lathe and other facilities for making all kinds of repairs. The garage is open day and night, Mr. Blackwell living next door, and can be reached by 'phone any hour. A car is kept for hire at reasonable rates and second-hand cars are on hand for sale. The firm has the agency for the "Overland," and has already sold three. Both members of this firm are live, pushing and thoroughly active young business men. Blackwell came from Skillman five years ago and bought the livery business of Stockton Millett, this he continues. He is a member of the Business Men's League and the lodge of P. O. S. of A. Briggs came here three or four years ago from Massachusetts and is also a member of the League, the I. O. R. M., and Jr. O. U. A. M.



the Board of Education November 3d. last, is a native of E. Stroudsburg and has had a wide practical educational training and experience as an instructor. He prepared for college at the Keystone Academy, Factoryville, Pa., and then spent two years at Bucknell University, finishing at the University of Chicago, and graduating in 1894. He subsequently took up special work at Columbia University, in New York, and received the degree of M. A and Master's diploma of teacher's college. For fourteen years he has been engaged in public school work in New Jersey. In 1910 he accepted an appointment as principal of the Flemington school and remained there until last spring, coming to Hopewell in November.

Prof. Morgan, although here a few months, has created a favorable impression among those with whom he has come in contact, and his selection as head of the High School has been generally commended. He is thoroughly interested in his work and is a man who has the ability and experience to produce if given half an opportunity.

Prof. Morgan is a member of the N. Y. Schoolmasters' Club and other educational organizations, as well as St. John's Lodge, No. 1, F. and A. M., of Newark. As yet he has had little opportunity to identify himself with local affairs.

GEORGE V. VAN NESTE, M. D.

Physician and Surgeon.

Hopewell today has a corps of medical practitioners that for thoro scientific training, practical experience and natural aptitude rank second to no town of the size anywhere. The oldest in active practice, as well as one of the most successful, is Dr. George V. Van Neste, who came here in 1893. Dr. Van Neste has had an active experience in the practice of medicine extending over a period of 31 years. Born at Weston, Somerset county, his early education was derived from the local district schools; later in life he prepared for Rutgers College, at Rev. William Con-

nell's classical institute. He graduated from Rutgers in 1879, and from the Jefferson Medical College in '83. His first ten years of practice was at Mill-



stone, when he came to Hopewell, and has since developed a large and lucrative practice, proving his thoroughness and ability, and gained the complete confidence of the community. Dr. Van Neste has always been classed among the progressive element, and has served as a member of Council and of the Board of Health. He is identified with the Hopewell Business League, and always found in sympathy with all movements advanced for the real betterment of local conditions. Besides occupying one of the handsomest homes in Hopewell, Dr. Van Neste also owns property at St. Petersburg, Florida, and usually spends much of the bad weather there every winter.

J. B. HILL

Building Material, Coal and Grain.

The enterprise of Joseph B. Hill deserves conspicuous recognition, inasmuch as its size and facilities are of the greatest possible importance to the future development of this neighborhood. The plant covers an acre or more, on which have been erected sheds, office, warehouse, coal tressels, etc., and heavy reserve stocks of lumber, millwork, mason builders' supplies, coal and grain are carried, enabling the concern to meet any reasonable demand made upon it. The management is actuated by a thoroughly progressive desire to provide home people with accommodations which make it entirely unnecessary to seek elsewhere for better supplies or better terms. Joseph B. Hill succeeded the firm of Blackwell & Hill in 1904. Three years ago the plant was visited by a disastrous fire, at which time a new grain warehouse and modern tressels with concrete piers and steel stringers were built. Mr. Hill resides on a 40-acre farm, most of which is in borough limits. He was born and raised in this neighborhood,



and has always been classed among the progressive element. He has built several houses in Hopewell, is a member of the League, the Board of Health and

Masonic Lodge, and is regarded as one of the successful and solid men of the borough.

LEWIS P. HURLEY, V. S.

Veterinarian.

Probably the most successful and widely known veterinarian to ever locate in Hopewell Township is Dr. Lewis P. Hurley, who has acquired a widespread reputation for the successful treatment of the diseases and injuries of domesticated animals, and, in consequence, has developed a very large practice. Dr. Hurley was born in Bucks County, Pa., February 14, 1857. He graduated from the New Jersey School of Veterinary Medicine and Surgery in March, 1878, came to Hopewell shortly afterward, and has since not only been successful in every way, but also made one of the progressive and active citizens of the borough. His



ability as a practitioner has long been recognized by many of the wealthiest stock owners in this section of the country, and in 1889 he was elected by his professional associates as president of the Veterinary Medical Association of N. J. He has also served as secretary of the local B. of H., and con-



structed and was superintendent of the old Water Co., and is a member of Hopewell Masonic Lodge, Shrine and Consistory, and the Sons of Veterans. His son, J. Arthur Hurley, is also a veterinarian and assists his father in his practice. Arthur Hurley was born in Hopewell in 1882, is a graduate of Pennington Seminary and studied veterinary medicine at the University of Pennsylvania. He is a member of the H. & L., and Sons of Veterans, and both he and his father have always enjoyed a high personal and professional standing in this community.

A. N. JOHNSON

Plumbing and Heating.

The newer business element that has come to Hopewell within recent years has fortunately been of the progressive, enterprising type, which has exerted a

strong influence to get the borough out of its former rut of old-fogyism. One of the leading and most active of this new force is A. N. Johnson, who came



here from Patchogue, L. I., four years ago and succeeded B. D. Titus in the plumbing and heating business. Mr. Johnson had formerly been in business for himself several years at Patchogue and was fully equipped with a wide practical New York experience in advanced methods of sanitary plumbing and heating. Since locating here he has made good in every way and established an enviable reputation, not only as a mechanic, but as a responsible and thoroughly trustworthy business man. Among his many creditable jobs was the plumbing and heating in Sam'l Ege's new house, the installing of three bathrooms in Mayor Smith's residence, heaters for E. S. Titus, Hervey Stout and various other parties at Skillman and Glenmore. He was also awarded the contract for plumbing and gas fitting in the new bank and new picture theatre. Mr. Johnson is a graduate of the New York Trade School and is thoroughly up-to-date in every branch of the business. He has also had a great deal of valuable experience in gas fitting as well as roofing. He is making a feature of the Stewart Range, one of the best and most complete ranges on the market, and carries several in stock, as well as gas stoves, lamps and accessories. Mr. Johnson has been successful, likes the place, and is today classed among the progressive boosters for anything that will be a benefit to the borough.

GEORGE E. PIERSON

Druggist.

To George E. Pierson is due the credit for providing Hopewell with its first real drug store, the first to make a real success of this business. The Pierson Pharmacy has long been one of the best equipt and most attractive stores of its kind in Mercer county, and at Hopewell has been a sort of headquarters for



practically everybody, resident or visiting here. Possibly the reason why George Pierson has been so successful is the progressive manner in which he

has always conducted the business. In fitting up and stocking the store no effort nor expense has ever been spared to provide every possible convenience and accommodation. With telephone booth and handsome soda fountain, a complete line of cigars, high-grade confectionery, souvenir post-cards, Eastman cameras and supplies, magazines, rubber and druggist's sundries, scarcely a local demand has been overlooked. An exceptionally complete line of prescription requisites and pharmaceutical specialties, and the prescription department in personal charge of Mr. Pierson himself, has given the store the confidence and patronage of all physicians, as well as the community in general. George Pierson is another of the real live-wires of Hopewell who have made good. He has always been a prime mover in advocating progressive projects, and was one of the organizers of the Business Men's League, the Hopewell Fire Department, and various other civic affairs. He has served as a Councilman, and is a Mason and Shriner, a trustee of the H. F. D., and actively identified with the progressive element in furthering the advancement of the borough.

S. V. VANZANDT

Pres. Hopewell National Bank.

S. V. Vanzandt, president of the Hopewell National Bank, and for many years one of the leading and best known citizens of Hopewell, conducts at Skillman the largest and most important commercial enterprises in that neighborhood. The energies of Mr. Vanzandt are devoted to handling coal, fertilizer, grain, feed, hay and farmers' supplies.

The concern has for years been a sort of headquarters for farmers throughout this section, and through the progressive disposition and natural thrift of its owner, a large and prosperous business has been developed. Mr. Vanzandt, who occupies one of the finest residence properties in Hopewell, has been closely identified with Hopewell institutions for many years, although he was born and raised at Skillman. He was one of the organizers of the Hopewell National Bank in 1890, and served as vice president of the institution prior to the death of A. L. Holcombe, when he was elected president. He has been an active member of the various Boards of Trade that have been organized, is now a member of the Hopewell Business League, and has been a member of the Board of Health, a director of B. & L. Associations and affiliated in various ways with the history, growth and progress of this section. He is a trustee of the Hopewell Presbyterian Church, and has probably done as much for the welfare of the congregation,



in his own characteristic quite way, as any citizen of Hopewell and few if any men there today enjoy a higher personal standing in the community. He was for over twenty years treasurer of the Hook and Ladder Company, and was also a director of the old water company.

SUTPHEN BROS.

Contractors and Builders.

Although established but six years, this well-known firm of builders has forged rapidly to the front and is today the leading and most successful concern in this section of the county. The firm has established a reputation for good workmanship and responsibility which has secured for it the majority of the best work and has put up over twenty-five houses, among which may be mentioned those for C. H. Fetter, Dr. R. P. Miller, J. C. Higgins, J. B. Drake, Joseph Moore and others. At the present time they have four under way, besides the new Presbyterian Church. The individual members of the firm, Harry E. and Fred I. Sutphen, are two more of the self-made, progressive element who have made good, and their success has been the sole result of in-



dustry and right methods. Both are closely identified with everything having for its purpose the real progressive advancement of Hopewell. Both are members of the Business Men's League, both are Masons and members of the Mercer Grange. Harry has served as a councilman and as borough clerk, and is at present a trustee of the H. F. D., and treasurer of the local lodges of P. O. S. of A., and Jr. O. U. A. M. Fred



is now Overseer of the Poor and clerk of the Board of Health. Those who have intrusted contracts to them all speak in the highest terms of the satisfactory manner in which all business relations were terminated, and the local bank or any reputable business man in Hopewell will today readily vouch for their standing in this community.

E. R. WHITEHEAD

Manufacturer of Ice Cream.

Few if any business men have made more real progress in their business affairs within recent years than Edward R. Whitehead, who taking hold of a small ice cream business in 1904, has by energy and push developed it until today it is one of the most important of Hopewell's various industries.

In 1910 Mr. Whitehead built his new factory on Somerset street, putting in the latest improved machinery and the new brine system of freezing. Only absolutely pure cream, pure fruit syrups and flavoring extracts are used, and this, together with improved methods in manufacture and intelligent and ex-

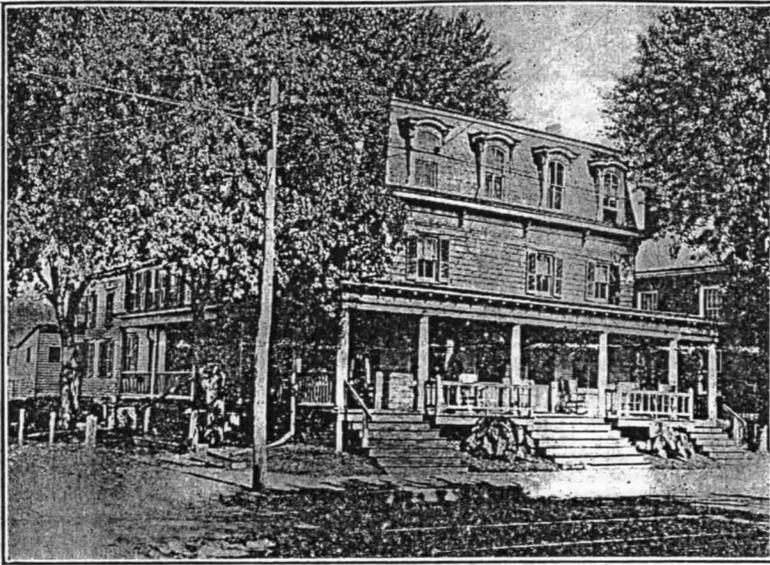


perienced expert supervision, insures a pure, smooth delicious product that has become so popular that last season over 18,000 quarts were made and shipped to Plainfield, Bound Brook, Cranford and Trenton. Mr. Whitehead is one of the very few manufacturers of cream that has made it a science. He spent three years at Cooper Institute, New York, taking up special chemistry courses in butter, oils and fats. This enables him to not only tell exactly the amount of butter fat in the cream he is using, but also to make up all his syrups and fruit flavorings. His plant has not only been inspected and licensed by the State Board of Health, but he bears the distinction of being the only manufacturer in Mercer county that has had his products registered and guaranteed under the National food and drug act of June 30, 1906, his serial number being 25941. Mr. Whitehead was born in Hopewell and affiliated with the civic life of the borough in many ways, being a member of Hopewell Business League, Hopewell Masonic Lodge and Shrine, the H. & L. Co., P. O. S. of A., Jr. O. U. A. M. and other organizations.

HOPEWELL GARAGE

J. B. Drake, Proprietor.

Among the various good things that Hopewell has acquired in its march of progress has been the erection of a strictly first-class auto station, which was built in the spring of 1911. This garage has a capacity for storing about 25 cars and has been a success from the first. Extensive improvements now planned include making the building fire-proof, a heating system installed, a pit built, and a full complement of machinery, and vulcanizing plant for making all kinds of repairs. On November 1st last, Mr. Drake secured the services of J. A. Vandermark, an experienced automobile machinist, who is thoroughly familiar with all kinds of gas engines and auto mechanism. Mr. Drake has the agency for the Ford, Chalmers and Buick cars, and has disposed of a great many hereabouts. He also handles motor-cycles, gasoline engines, farm machinery, blankets and auto accessories. J. B. Drake came here from Three Bridges a few years ago and engaged in the chicken business. In this, as well as his automobile business, he has been successful, and in all of his dealings his relations with patrons have been of the most satisfactory character. He has just built a fine home near his garage, and may be said to be not only thoroughly progressive, but a man whose standing is such that no hesitancy whatever need be felt in dealing with him in any capacity.



HOPEWELL HOUSE

H. Mount Williamson, Proprietor.

Within the last few years the hotel facilities of Hopewell have been greatly improved, and today are as well conducted as can be boasted by any place in the county. H. Mount Williamson came here from Bloomsburg, N. J., and bought the property in May, 1908. Since then a great deal of money has been spent on the place, the interior remodeled, the entire house refurnished, the front porch raised and rebuilt, cement walks laid and improvements made in all directions. The Hopewell House has acquired a widespread reputation for its excellent meals, clean, comforta-

ble beds, good stabling, and good general accommodations. The house is licensed, and is the headquarters for many commercial travelers. Mr. Williamson has been in the hotel business in various parts of the State for the past 23 years. His conduct of the old Hopewell House during the past six years has been such as to defy criticism of the most exacting nature. Mr. Williamson is an honorary member of the Union Fire Company, a member of the Hopewell Business League, and is essentially one of the leading and most progressive citizens of the borough. Fraternally, he is affiliated with the I. O. R. M., Jr. Mechanics, and Elks. One son, H. Mount, Jr., is with him in the hotel. Another son, John L. Williamson, is in the Mechanic's National Bank, Trenton.



F. G. FRITZ

Ice Cream, Cigars, Lunch.

One very important feature which is contributing materially to the progressive advancement of Hopewell is the type of new business men that have come here. One who has, by push and energy, made good in every way is Fred G. Fritz, who, in May, 1911, succeeded William H. Hart. Fritz is an ice-cream maker by trade, having learned the trade with Blank, of Philadelphia, one of the most noted manufacturers of high-grade cream in the Quaker City. Just prior to coming to Hopewell he had been with the Hildebrecht Catering Company in Trenton. Since coming here his cream trade has greatly increased, and he has acquired the reputation of putting out some of the best ice cream ever in Hopewell. This he manufactures himself from absolutely

pure cream, and pure fruit flavors, using improved methods in freezing. Families societies and organizations are supplied in any quantity, and in any desired flavor, on the shortest notice. In addition, cigars, confectionery, oysters and light lunch is served. Fred Fritz is not only a hustler, but is a young man who makes friends and retains them, and has been successful here where many others might have failed. He is affiliated with the P. O. S. of A., Junior Mechanic and Moose lodges.

J. HERVEY STOUT

Pres. Hopewell Valley Canning Co.

Among the many prominent and successful citizens of Hopewell, not one perhaps, has had a more active career than J. Hervey Stout. Mr. Stout was born on his father's farm near Stoutsburg, and is a descendent of one of the

pioneer families of this section, his ancestors settling here about 1700. He stayed on the farm until September 3, 1862, when he enlisted as a member of Company F, Thirtieth Regiment of N. J., Volunteers, and saw active service on the field. Receiving honorable discharge June 27, 1863, he returned home and entered into a partnership with his father, the late Samuel Holmes Stout, in the operation of a griss and saw mill, the firm also transacting a timber business and operating a farm. He also took up the retail ice business, and at the death of his father in 1887, conducted it in conjunction with farming. Four years ago he retired and moved to Hopewell where he occupies one of the finest homes in the borough. Mr. Stout has always taken a keen interest in the progress and success of Hopewell's institutions and has been interested in many local enterprises. He is now president of the Hopewell Valley Canning Company, a director of the Hopewell National Bank, director of the Hopewell branch of the Public Service Electric Company, and a member of the Board of Managers of the Sons of the Revolution, and a charter member of James M. Weart Post, No. 108, G. A. R. For several years he was also a director of the First National Bank of Princeton, and for six years was a township committeeman of Somerset county. It is probably not over-



stating matters to say that Mr. Stout and his sister has the largest and most valuable private collection of antiques in New Jersey, including almost every article of household furniture, clothing, books and papers, the greater part of which has an added value to them, from the fact that they were at one time used by their ancestors. Many hundreds of people have come to Hopewell especially to see them and they have been offered large sums to sell. Mr. Stout is widely known throughout this section, and has long been regarded as one of the most substantial and solid citizens of this neighborhood.

H. L. COX

Barber.

No one who has watched the career of Harry L. Cox within the last few years, can deny him a foremost position among the essentially self-made young men of the borough who have made real progress. Mr. Cox came here originally from New Hope, and as a boy started to learn the barber trade with Fred. Crone. In fact he was little less than a boy when he began business for himself but by good service, and courtesy, he has not only made himself one of the most popular young men of the town but built up by far the largest business of the kind here. The building occupied he not only built himself, but has enlarged three times. The Cox barber shop is headquarters for practically all the leading business men of the borough. It is splendidly fitted up with three chairs, plate glass mirrors, electric vibrators and all up-to-date con-

veniences. All sanitary measures are taken advantage of. The many rows of private cups indicate that the shop has a strong hold on the best class of trade. A large and complete line of cigars, cigarettes and tobacco is carried, while in the rear a first-class pocket billiard table is in almost constant use. Harry Cox is another of the real "live wires" who have come to the front



within the last few years and made good. He is a member of the Business League, Jr., O. U. A. M., K. of P., Moose, H. F. D. and athletic club and identified thoroughly with the progressive element. He recently bought a nice home on Union street, and is classed among those business men who have been successful. He began business on Friday the thirteenth.

H. L. STOUT

Auctioneer.

This section is noted for its particularly large number of auction sales. And it has come to be a matter of general knowledge that the largest and most successful sales are auctioned by Howard L. Stout. In fact, Mr. Stout has cried more sales than all the other auctioneers in this section put together. This success in his case has been the sole result of his ready wit, persistency, patience and ability to secure the very best prices, and no one who has ever heard him at his work will deny but that he has made good. Mr. Stout first began crying sales in 1898. Last year he had 165, and at certain seasons in the year he has one or more for every day for ten weeks or longer. His specialty is live stock, farm sales and household goods, and arrangements can be made with him by letter or 'phone, after which he will arrange dates and



attend to all advertising. Howard Stout was born and raised near Hopewell and was formerly a farmer. He has always been classed among the live wires of Hopewell, and has been active in various ways with the progressive element in promoting civic reforms. For three years he was Collector of Taxes, and is now secretary and treasurer of the Municipal Water Department, as

well as affiliated with the H. F. D., the local lodges of P. O. S. of A., and Jr. O. U. A. M., and has always enjoyed a high personal standing as a thoroly reliable and trustworthy business man. For a long time he has been crying horse sales twice a week in Trenton.

C. N. ALLEN, JR.

Grocer.

No one who has watched the career of Cornelius N. Allen, Jr., within the last few years can deny him a foremost position among the self-made men of the borough who have made good. Mr. Allen is one of the newer business men, who have made real progress and although a resident but about twelve years is regarded as one of the most successful citizens of this borough. Mr. Allen came here from Trenton about 1901, and bought the Hopewell Bakery. His capital was small, consisting principally of an unlimited amount of energy and determination. This he built up until it was over double what it was when he took hold. In the fall of 1907, he bought out Morrell Brothers' grocery business and ran the two in conjunction until last spring when he sold the bakery to Henry Schlapfer. The store has had to be enlarged three times since Mr. Allen took hold. This is one of the most up-to-date and best equipped concerns in Hopewell, and is conducted along the most aggressive lines. Mr. Allen was the first to adopt an automobile for business purpose, the



first to install motors for grinding coffee, to put in an up-to-date device for slicing beef, and to inaugurate many other modern features. Since he came here he has commanded a high personal and business standing and has been elected a member of Council. He has invested considerable in Hopewell property, bought himself a fine home, and but recently disposed of one-half of the lot on which the new bank is being erected.

KESLER & BELLIS

Dry Goods, Furnishings, Notions.

The enterprise of Kesler & Bellis is one of the largest, best stocked, neatest and most attractive in the borough, and its appearance indicates that it is conducted along the most progressive lines. The business was established on a small scale by Wm. H. Kesler twenty years ago, and has always been in advance of the times as regards facilities for catering to local trade. In February, 1898, L. H. Reed was admitted to partnership, and the firm of Kesler & Reed continued one or two years, when Mr. Reed retired. J. S. Bellis, a son-in-law of Mr. Kesler, was made a partner three years ago. Not only is the stock large and complete, but always new and seasonable, embracing dress materials, ladies' white goods, bedding, children's wear, ladies' and men's furnishings, millinery accessories, notions and miscellaneous merchandise. During the millinery season an experi-

enced city designer and trimmer is employed. It is stores of this kind, backed by men with a disposition to be abreast of the times, that Hopewell owes much of its reputation of being one of the most desirable residential communities surrounding Trenton. Mr. Kesler and Mr. Bellis are both members of the Business Men's League and fully in sympathy with all progressive civic



movements of practical value to Hopewell. Mr. Kesler is a member of Hopewell Lodge, No. 155, F. and A. M., and Shrine, and Washington Camp, 141, P. O. S. of A. Mr. Bellis is also a member of the P. O. S. of A.

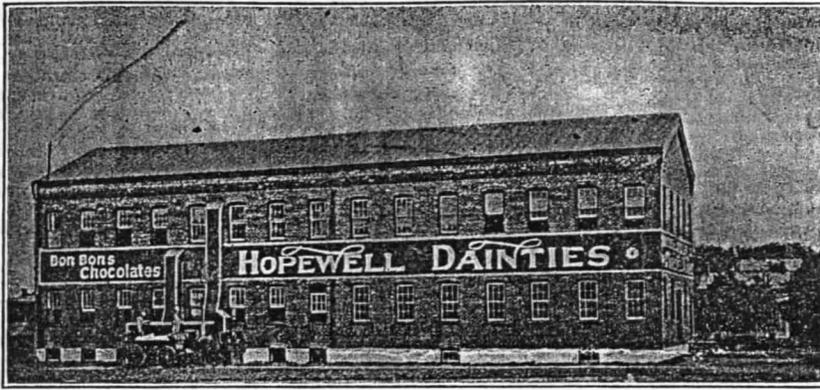
A. S. GOLDEN

Bldg. Material, Coal, Furniture, Etc.

The size, facilities, character and management of concerns from which building material, coal and farmers' supplies can be secured is a matter of serious consideration to a community such as this, and it can be said with a degree of certainty that in the plant of A. S. Golden Hopewell is well provided. The name of A. S. Golden has been an influential commercial factor here for the past twenty-two years. Since he started in 1892 the business has greatly expanded in every way, and its owner has made as much real progress as any business man in the borough. The energies of Mr. Golden are devoted to handling rough and dressed lumber and building material of all kinds, farm machinery and wagons, fertilizers, grain, seeds, coal, etc. Since the death of his son, W. E. Golden, Mr. Golden has also continued the furniture business. Here is carried a full line of furniture and housefurnishings, which are sold as cheap and oftentimes cheaper than



Trenton dealers. Mr. Golden has for years been an advocate and supporter of all movements calculated for the civic advancement of Hopewell. He has always enjoyed a high personal standing and long been classed among the successful and prominent business men of that borough. He is a member of Hopewell Lodge, No. 155, F. and A. M., is interested in the Hart avenue Land Asso. and owns considerable property here.



HOPEWELL CHOCOLATE CO

Chocolates and Bon Bons

The Hopewell Chocolate Company, was originally organized in 1910, and reorganized last year, when the concern fell into the hands of Alfred Nelson, a well-known former New York business man who has lived here only a few years. This concern is the producer of "Hopewell Dainties" a high-grade confection in chocolates, bon bons, caramels, candied cherries, etc., ranging in price from \$.60 to \$1.75 a pound. "Hopewell Dainties" are manufactured

from the purest, freshest and highest grade ingredients that money and experience can secure, and are claimed by experts to be the most perfect confection on the market today, sold at any price. The management makes no concession to any competitor in the world, no matter how long in the business, or at what price their goods are sold: "Hopewell Dainties" are equal in quality to any, and far superior to the majority of well advertised leading candies of country-wide reputation. Professor Allyn has certified that "Hopewell Dainties" conform in every way to the Westfield Institutes standard of purity and nutrition. Under its present

management the business has more than trebled within the last few months, and seven salesmen are now kept steadily on the road, while a vigorous advertising campaign is being waged. The concern has now a payroll of about \$12,000 a year, and is employing, all told, about forty. Mr. A. E. Claus, the manager in active charge of the factory, is of wide experience, is a well-trained business man whose familiarity with selling systems, executive ability, strong faith in the merits of his goods, and a disposition to be aggressive, insures a continuance of that high favor for which "Hopewell Dainties" have always been noted.



Alfred Nelson

W. B. SHEPHERD

Agent, Prudential Insurance Co.

The life insurance business of Hopewell and the immediate surrounding country is divided among a number of strong companies, with local representatives. The company carrying by far the greatest amount of business and the largest number of policyholders is the Prudential. This company is represented by Willis B. Shepherd, who, within the last couple of years, has by strenuous and continuous activity increased the company's business in this locality over 40 per cent. Mr. Shepherd has been the most successful agent ever placed in charge of the local debit. He began his career with the company in February, 1902, at Bordentown, and was transferred to Hopewell in the fall of 1911. Mr. Shepherd was born at Ringoes, Hunterdon county, February 17, 1874. He first came to Hopewell in 1892 and learned the shirt cutting trade and worked at it here for eight years, when he moved to Hightstown. While working at his trade at Hightstown he was induced to become asso-

with the Hopewell Athletic Club, the Jr. O. U. A. M., and is one of the leading, steady, conservative and thoroughly trustworthy young business men of Hopewell. The Prudential is the second largest insurance company in the world, and is known generally as the company that has the strength of Gibraltar.

EDWARD JONES

Contractor and Mason Builder.

Among the newer citizens, and one who has made good here in every way, is Contractor Edward Jones. Mr. Jones learned his trade in New York, and came to this section from Brooklyn in 1902, when he purchased the Cleveland farm, near Mt. Rose. He farmed until about six years ago, when he sold his farm and moved into Hopewell and returned to his trade, working in New York. Four years ago he began contracting, and has since done a large share of the work in his line that has been done here, as well as at Rocky Hill, Cedar Grove, Marshall's Corner, Glenmore, Skillman, Pennington and thruout this section. Among his good

Jones has gained the reputation of being not only a fine mechanic, but a thoroly competent and responsible business man. He is prepared to accept contracts for the construction of buildings complete, or for bricklaying, cement work, plastering, corncing, and has had a wide, practical city experience in boiler setting, building fireplaces and waterproofing. Mr. Jones owns a dozen or more lots on the Howe tract at Pennington, and will this spring build himself a new home there. He is a member of the Business League, Hopewell Lodge of Masons, the P. O. S. of A., R. A., and the Grange.

E. S. TITUS

General Store.

The past few years has seen a marked change in the personnel of Hopewell's business men. Some new enterprises have been started and some of the older concerns have changed hands, and under the stimulus of new blood have been almost revolutionized. In the latter case, noticeably is this so of the old brick store, now conducted by Edwin S.



ciated with the Prudential and moved to Bordentown. Mr. Shepherd covers a wide scope of country weekly, extending to Flemington district on the north, to Trenton on the south, using an automobile to make his trips. He owns several good pieces of property here, is affiliated



jobs may be mentioned the work done on Mayor Smith's house. Mr. Jones is also engaged in the manufacture of cement blocks, and is now using them in the construction of the new picture theatre. During the few years he has been operating around Hopewell, Mr.



Titus. This is the oldest mercantile concern in the borough, and was in the Blackwell family for over a hundred years. In December, 1904, the firm of Holcombe & Titus succeeded N. D. Blackwell, and it was conducted under the firm name until 1912, when the

firm dissolved and Mr. Titus continued alone. Being younger and more aggressive, Mr. Titus has made many changes, greatly increased the stock and inaugurated a much more strenuous policy. As a result, he has made it thrive, and has been successful in every way. The store has a large trade among farmers as well as town people. The stock, as carried today, is the largest and most complete in Hopewell, embracing dry goods, groceries, carpets, shoes, paints and general merchandise. E. S. Titus is looked upon as one of Hopewell's good, solid business men, whose success in life has been self-earned. He was born and raised here, and has always contributed his support and influence in favor of all movements of real practical value to the borough.

HENRY SCHLAPFER

Baker.

Henry Schlapfer, Hopewell's only baker, is a comparatively recent addition to the ranks of the borough's active business men, having succeeded C. N. Allen, Jr., April 1st, 1913. Although not a baker himself, Mr. Schlapfer is keeping a close watch on the business, and is not only striving to constantly improve the quality of his goods and satisfy his customers, but to serve a wide scope of country. Two first-class, experienced bakers are employed, and two wagons and an automobile used for delivery. Nothing but the very best of flour, butter, eggs, etc., are used, and this, together with the skill of good bakers, insures a perfect product. In fact, the people of



Hopewell have good reason to congratulate themselves that they have here at home a bakery that can produce a grade of supplies equal to that of any outside goods shipped in. Scarcely a family can be found who has a just complaint to make of the Hopewell bakery bread. Mr. Schlapfer was formerly a farmer and owns a fine farm near Three Bridges. He is imbued with the general spirit of progressiveness which seems to characterize Hopewell's business men, and is affiliated with the Business League, H. F. D. and P. O. S. of A. Incidentally it may be added that our citizens who want to see our business men and business enterprises prosper, should patronize them to the exclusion of outside agencies.

HOLCOMBE AND HART

Junk and Merchandise.

What has developed into one of the largest and most important of Hopewell's business enterprises was started in a small way by Monroe Q. Holcombe many years ago, who removed here from Hunterdon county about 1889. Warren F. Hart was admitted to partnership four years ago. The firm are wholesale and retail dealers in rags, paper stock, bones, metals, rubbers, iron, feathers, bottles and scrap of every description, shipping its accumulations to

Philadelphia. Aside from this is bought hides, furs, unclaimed baggage and freight, sheriff and custom house goods. There is scarcely any kind of merchandise stocks that this firm does not stand ready to buy for spot cash. Frequent invoices of ladies' and men's clothing, shoes, raincoats, harness, farming implements are bought that are brand new. These goods are disposed of largely by auction in various surrounding country towns, while in Hopewell, every Wednesday and Saturday is reserved for special sales. M. Q. Holcombe is another of the energetic, hard-working, self-made men of this section that have made good, and is today classed among the successful and solid men of the community. His partner, Warren Hart, came here originally from Glenmore, but has been a resident of Hopewell for twenty years.

C. L. WILLIAMSON

Dry Goods, Furnishings, Etc.

Some of Hopewell's business enterprises would do credit to towns of much larger size, and noticeably is this so of the dry goods store of Chas. L. Williamson. Mr. Williamson is one of the business men who have made real progress, and his success has been the result of aiming to provide this section with advantages equal to those of Trenton merchants. For several years the Williamson store has enjoyed the reputation of being the largest and best stocked of its kind to be found in any of the towns surrounding Trenton, and has transacted a large patronage from Hopewell and surrounding country. The stock is



heavy and comprehensive, embracing dry goods and dress materials, ladies' and men's furnishings, footwear, clothing, children's wear, notions, trunks, suit cases, etc., and the store also represents the International Tailoring Company. The business has always been conducted along strenuous, progressive lines, the stock kept full and new, and the reputation for reliable values and responsibility carefully guarded. Mr. Williamson came here from Harlingen, Somerset county, in 1894, and started in a small store on the bank corner. He has been a merchant for 28 years, and is a good, solid business man in every sense of the word. He is affiliated with the Business Men's League, H. F. D., the K. of P., is an elder in the Presbyterian Church, and invariably found identified with all progressive movements. His son, Joseph S. Williamson, who is associated with him, is now president of the Hopewell Fire Department, and one of the most active young men in Hopewell.

HOPEWELL VALLEY CANNING COMPANY

Geo. E. Snowden, Superintendent.

One of the most successful of Hopewell's industrial enterprises which has done a great deal to extend the borough's reputation for high-grade prod-

ucts is the Hopewell Valley Canning Company, which was started in 1892. The concern pack hermetically sealed vegetables, making a specialty of tomatoes, in which its products is said to be among the very best on the market and has received very complimentary editorial comment in the American Journal of Health. During the past year over \$2000 was spent on improvements, and the plant is equipt with the most modern machinery and facilities known to the trade, and kept so by constant improvements. Last season 243,000 No. 3 cans were put up, most of the pack being sold in advance at top-notch prices; \$5149 was paid to farmers for tomatoes, and over \$4633 paid out in wages to employees, so that the company is a valuable asset to Hopewell in various ways. The company this year paid dividends of 8 per cent., besides improving the plant and creating a surplus fund. J. Hervey Stout is president; David Stout, vice president, and William I. Phillips, secretary and treasurer. Directors—A. C. Bond, N. Stout Vorhees, Joseph H. Moore and Wilson Blackwell. The plant is in charge of George E. Snowden, who has had an experience of 36 years in the canning business, and it is due largely to his experience and executive ability that the company has met with such lucrative success.

FRANCIS PETTIT

Real Estate and Insurance.

While Hopewell and the surrounding country has many natural advantages that constantly attract new faces, still



it must be admitted that the greater part of the movement of realty has been due to the activity of real estate men. The leading real estate man here today is Francis Pettit, who through liberal advertising in New York papers, has sold considerable property within the last couple of years. Mr. Pettit has been making a specialty of farm lands, and is looked upon as possessing better facilities for supplying buyers with acreage than any other real estate man in this section of the country. Prior to moving to Hopewell in July, 1912, Mr. Pettit was engaged in the same business several years near Princeton. A general real estate and insurance business is transacted, property bought, sold and exchanged for clients, rents collected, insurance effected, loans negotiated, conveyancing done, etc. Mr. Pettit is the first man to go actively into this business here, and his knowledge of how to get at buyers to convince them of the many peculiar advantages of this particular farming section has enabled him to make good. Mr. Pettit is a native of New York State, and came to Jersey seven years ago. He is a commissioner of deeds and notary public and last year was elected a justice of the peace. His standing locally is such that strangers having transactions with him will find his representations and business dealings thoroughly trustworthy and reliable.

F. F. HOLCOMBE & SON

General Merchandise.

The enterprise of F. F. Holcombe & Son is one of those solid old, substantial concerns which has long been the commercial backbone of Hopewell. It was established by the senior member of the firm and a brother who came from Hunterdon county in March, 1881. The firm was successful from the first, and F. F. Holcombe has since played a very active part in the business and public life of the borough. When he became postmaster in 1898 E. S. Titus was admitted to partnership and remained with Mr. Holcombe until 1912, when Russell W., a son, who had been filling a Government position in Washington, came home and was admitted to partnership, Mr. Titus retiring to take the brick store. F. F. Holcombe has for years been one of the most prominent and best known citizens of Hopewell, and has in very many ways been a



prime mover in promoting progressive projects. He was one of the first to suggest the organization of a bank here, and has been a director since it was started in 1890. He also helped to start two building and loan associations, and was made president of the Hopewell Valley B. and L. He served two years in Council and fifteen years



and a half as postmaster, and at one time operated the creamery, and was in the coal business. The store, which now carries a large line of general merchandise, is now almost entirely in charge of his son Russell, a keen, progressive and thoroughly active young man who stands high among the borough's active and public-spirited citizens. Both are members of Hopewell Lodge, No. 155, F. and A. M., and are essentially two of Hopewell's best business men. Russell is treasurer of the New Hopewell Business League.

M. J. NORTON

Electrical Contractor.

There is probably no business requiring more technical knowledge, experience and conscientious effort as that of wiring properties for carrying electric

current. After learning his trade with his brother, Michael J. Norton established himself in business as a contractor five years ago, and has since demonstrated by his many pieces of good



workmanship and satisfactory methods, that he is not only an electrician who understands his business, but a young man thoroughly reliable and trustworthy. Mr. Norton enjoys the best of facilities for wiring buildings for illumination and power, installing private 'phone systems, burglar alarms, fans, bells, etc., and in his new store opened last August, now carries a full line of fancy combination fixtures, push buttons, lamps and other accessories. Norton has wired nearly every house around Hopewell, was awarded the contract to wire the new bank, and recently wired the Overlook farm property of Frederick Baker, one of the most complete and expensive jobs ever installed in this neighborhood. Mr. Norton also wired and manages the new Hopewell Motion Picture Theatre which seats 250 people, and is fire-proof and strictly up-to-date. M. J. Norton is another of the borough's hustlers who is making real progress. He was born and raised here and is one of the self-made home-product who is making good. Mr. Norton is a member of the new H. F. D. and Trenton Lodge K. of C.

JOSEPH H. MOORE

Real Estate, Coal and Feed.

One of the best known and most successful men of Hopewell township is Joseph H. Moore, who has for years been active in various public business enterprises in this section. Mr. Moore is a native of the township, and for years has been engaged in the coal and feed business at Glenmore. Since the burning of his saw and lumber mill a couple of years ago, Mr. Moore has gone in the real estate business on a rather extensive scale. He is the owner and developer of "Dramoore Circle," a large



tract of high-class residential property between Trenton and Pennington. Mr. Moore is identified with many interests in Mercer county. He is a member of the Board of Managers of the State

Hospital, member of the County Board of Election, a director of the Hopewell Valley Canning Co. and a member of both the Hopewell Business League and Hopewell Masonic Lodge. About a year ago he moved to Hopewell, and has just built and moved into one of the finest homes in the borough. His real estate development has proved a decided success in every way. Mr. Moore has always been a strong Democrat and one commanding a considerable influence in the township.

HOPEWELL CREAMERY

Hernig & Northrup, Owners.

The Hopewell creamery was started twenty-six years ago, but was of little importance until the present firm took charge in 1891, since which time it has been of inestimable benefit to the farmers in this locality who here find a ready market for all the milk they can produce. At the present time about 5000 pounds a day is received and shipped direct to Mr. Hernig, who is one of the largest retail and wholesale milk dealers in Philadelphia. The Hopewell creamery is today one of the best equipped in the State, and the present owners have spent a great deal of money to make it so. Not only has the plant been enlarged and the most modern machinery and facilities put in, but in 1909, a large up-to-date cold storage and artificial refrigerating system was installed. In Philadelphia, Mr. Hernig has one of the finest milk houses in the



city. Some idea of the real value as an asset this creamery is to Hopewell, can be gained by stating that it has for years paid out to farmers between \$30,000 and \$35,000 annually. The creamery has always been in personal charge of D. A. Northrup, one of the most active and go-ahead men today in Hopewell. Mr. Northrup came here from North Jersey in 1888, has built a number of houses and is closely identified with the best people of this section. He is a member of the Hopewell Business League, the Grange, Hopewell Masonic Lodge, the new H. F. D., and has always been an advocate and supporter of progressive projects in municipal affairs. This year the firm will install a pasteurising plant.

W. H. HART

Market.

There is no better way to indicate the kind of a place Hopewell really is than to illustrate by individual example the type of men who dominate our business life. No one old enough to have watched the career of Wm. H. Hart can ever deny him a position among the active, hustling, self-made men of this borough. Mr. Hart came here from Pennington in 1882, and has been closely identified with the business interests of Hopewell for the past twenty-five years. By trade he is a painter and paperhanger, and after following it for several years embarked in the ice

cream business. In September, 1912, he opened a meat market, and by infusing into it his usual energy has within a year and a half secured a large share of local patronage. No market ever in Hopewell has ever acquired a higher reputation for handling a better grade of meats. Hart's home-made sausage and scrapple also enjoy high favor, and oysters are handled as well. Mr. Hart has established and made a success of every venture he ever went into. He has always been classed among the thrifty, progressive class of business men who are industrious, and in consequence successful in whatever they go at. Mr. Hart is a member of the Business Men's League, the P. O. S. of A., and for several years



was financial secretary of Hopewell Council, 73, Jr. O. U. A. M. He has also served as Overseer of the Poor, and has in various ways been identified with the progressive development of the borough.

LOUIS LABAW

V. P. Hopewell National Bank

One of the strongest assets Hopewell has ever had has been the type of active, strenuous, progressive citizenship that has come in, and to them is largely due many of institutions, organizations and civic movements today enjoyed. To Louis Lebow is given the credit by many for being a pioneer in advocating progressive projects. Naturally of a very active disposition, Mr. Lebow has been doing something every one of the twenty-one years he has been here. Louis is a native of Hunterdon county and was born March 3, 1852. His father was a merchant at Harlingen and put his boy to work early, and at six years of age he was in the store. When he grew up, he was admitted to partnership and later he and his brother conducted the business. In the meantime he had connected himself with the E. Frank Coe Fertilizer Co., as general agent for New Jersey. The firm of L. & N. Lebow was dissolved, and Louis moved to Hopewell, March 31, 1886. He remained with the fertilizer people 34 years, or until his retirement from active business life, October last. Mr. Lebow was one of the founders of the bank and is vice president. He also helped start the old water company and was president; and was a starter and treasurer of the Hopewell Inducement Co. He has been president of Highland Cemetery Association for 25 years.

He took an active interest in borough incorporation and was one of the first councilmen, and has given liberally of his time, energy and money



to help the borough. Mr. Lebow is a member of Hopewell Lodge, No. 155, F. & A. M., and Three-times-Three Chapter, Palistine Commandery and Crescent Temple, of Trenton. He is also a trustee of the Presbyterian Church.

JOHN M. DALRYMPLE

Of the older generation of citizens, few have been more closely and prominently associated with Hopewell and Mercer county than Squire John M. Dalrymple, who, although not a native, has been here so long that he well remembers the time when Hopewell had but 176 people and but twenty-six houses. Squire Dalrymple was born in Hunterdon county and came here in 1866. He sold the first railroad ticket from Hopewell station—and that was forty-one years ago. For ten years he was with the old Mercer & Somerset R. R., and later with the Philadelphia & Reading Ry., and then accepted a position offered him as superintendent of the Lester Milk Co., at Jersey City. After two years with the Lester people, he returned to Hopewell to the farm of his father-in-law, and lives in the same house today. Squire Dalrymple has for



many years taken a very prominent part in agricultural affairs, and for years was a delegate to the State Board of Agriculture. He was secretary of the old Mercer County Fair, and for twenty-one years was assistant to the secretary of the Inter-State Fair Assoc., and

did all the active work of the secretary's department. In local affairs he has always taken a very active part, and served as president and secretary of Council under the old law, and as a school trustee. He has been a director and secretary to the board ever since the Hopewell National Bank was organized in 1890, and secretary of the Hook and Ladder Co. for over thirty years, and has been a justice of the peace four terms. Squire Dalrymple is a member of Grange, Odd Fellows, Red Men and K. of P., and has had a successful and prosperous career characterized by energy, prudence and a stubborn determination to use his fellowman in the same manner as he would wish to be done by. Today, at the age of 73, he can rest with the knowledge that no citizen of Hopewell is more highly respected.

SKILLMAN

BROPHY BROS.

Merchants and Real Estate

Among the best known and most prosperous firms in the vicinity of Hopewell



is that of Brophy Bros., who conduct at Skillman a large and well-stocked general store. The firm, composed of Thos. L. and Chas. W. Brophy, gained control of the business at the death of their father, the late Edward W. Brophy, in 1889. Since that time, however, many changes have taken place, the firm having made great progress and placed themselves in line with the most successful and active business men identified with the commercial interests of Hopewell township. The premises occupied is a two-story building, in which is carried a heavy stock of dry goods, groceries, shoes, hats and everything necessary to supply the requirements of the people of the immediate neighborhood. Both members of the firm are thoroughly progressive, and have not only increased the mercantile business, but have branched out in other lines. Both own considerable property themselves around Skillman, have built a number of houses, are men who were born and raised here and enjoy the best kind of reputations in this section as men of standing and responsibility. Tom is a director of the Hopewell National Bank, Charlie is a member of the Trenton Lodge of Elks.

PENNINGTON

WALTER FRISBIE

Mayor.

Walter Frisbie, the present Mayor of Pennington, and a leader of the progressive element in civic reforms, is a native and life long resident of Pennington, and was born here December

24, 1870. Mayor Frisbie's early educational training was secured at Evergreen Hall. Later he attended the Model School and the A. J. Rider Business College, graduating from both. After leaving school he identified himself with the Trenton Transportation Company, and has for twenty years been connected with the same company,

at present holding the position of agent at Philadelphia. While Mayor Frisbie has all his life been active in various ways with local organizations and progressive movements, he neither held nor sought public office until 1909, when he was elected to Council. For five years he served on the finance, streets and most important committees,



J. C. Vannoy



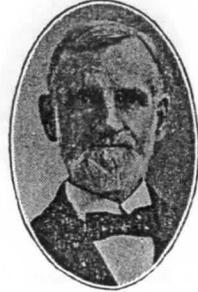
Chas. Skillman



W. Frisbie



W. B. Yard



G. W. Clendening

and proved one of the most efficient members of that governing body. In fact his efficiency was such that when nominated for Mayor, he polled the largest vote ever given a candidate for that office, which is in itself a strong indication of his popularity and strength in the community. Mayor Frisbie is an active fireman and one of the charter members of the organization. He is also president of the Pennington Athletic Association, a member of the Board of Trade, and one of the leading and most prominent citizens today in the borough. He has also been vice president, president and first assistant chief of the fire department.

GEORGE W. CLENDENING

Collector.

George W. Clendening, the present collector of taxes for the Borough of Pennington, and who has served in that capacity since 1898, is a native of Lawrenceville and came to Pennington over forty years ago. Since about 1887 he has been engaged in business as a contracting painter and paper-hanger, and being a man of more than ordinary push has always been regarded as the leading exponent in his particular branch of trade. Mr. Clendening served seven years as a member of Councils and was three times a trustee of the fire company and has just completed his second term as president of the organization. He has also for many years been a trustee of the Odd Fellows Lodge, has been treasurer ten years, and was on the building committee when the lodge built its new building. In 1901 Mr. Clendening was a prime mover in the organization of the Pennington Bank and has since served as its director.

At Pennington it is said that he has been more successful in collecting his taxes than any other man in the county, and his efficiency and ability to serve the taxpayers, has accounted for his re-election year after year, for sixteen years. Mr. Clendening is well-known through Hopewell township and has long been regarded as one of Pennington's most efficient officials and public spirited citizens.

WM. B. YARD

Ice Cream and Lunch Room.

Within recent years considerable change has taken place in the ownership and conduct of Pennington's enterprises. New and younger blood has taken hold, and with few exceptions this new element has been a type of active, wide-awake young men of progressive ideas, who are not satisfied to remain in the old rut, but ambitious to be reaching out and making progress. One of the most active of this new element is Wm. B. Yard, who bought out the lunch room and ice cream business of Wm. L. Berrian three years ago. Mr. Yard has branched out in the business of wholesaling ice cream and has done well. He has completely rebuilt the building used for manufacturing cream, put in a new

engine and machinery, had the place inspected and licensed by the State Board of Health, and by improved methods is today manufacturing the best ice cream ever sold in Pennington. "Yards" is headquarters for students of Pennington Seminary. Besides ice cream, lunches, confectionery, cigars, cigarettes, etc., is handled.

W. B. Yard is one of the youngest business men in the borough and was born here in 1888. From 1897 to 1900 he lived in Colorado and returning here was for a time connected with a large lumber company in Philadelphia, prior to going into business for himself. He is a member of the B. of T., Asst. Fire Chief, a member of the P. O. S. of A., and is essentially one of the "live wires" of Pennington.

VANNOY & SKILLMAN

Contractors and Builders.

This now well-known firm of builders, composed of Jesse C. Vannoy and Charles Skillman, although in existence but about seven years, has come rapidly to the front and is today doing more work than all the Pennington builders put together. The firm has erected nearly every house on the Howe tract, and at present have four under construction there. Both members of the firm are good mechanics and have established an excellent reputation here as two of the most responsible men identified with the building interests of this section. Their facilities for preparing preliminary plans, estimating and accepting contracts for the construction of properties is of a strictly first-class character. The firm has been one of the most successful to ever engage in this business in Hopewell township, and its past record is sufficient to entitle them to an opportunity to bid on anything. J. C. Vannoy was born and raised here at Pennington, and is a member of the Board of Trade, the fire company, I. O. O. F., Moose, and everything having a tendency to promote progress. He has himself put up four houses as an investment. Skillman is a native of Hunterdon county, but has lived in Pennington for the past dozen years. He, too, is a fireman, Junior Mechanic, Moose and Board of Trade member, and is thoroughly active in local progressive movements.

FIRST NATIONAL BANK

The organization of a National Bank in 1901, marked an epoch in the history of Pennington. Its organization was brought about by a few public-spirited citizens whose object was mainly to advance the best interests of Pennington. There were many at the time who doubted the wisdom of its promoters, and it was freely prophesied that its existence would be short-lived. But its thirteen years of existence; its steady, rapid growth; and its accumulation of a surplus and profits, which now exceed its capital, has surprised its strongest advocates. The First National Bank of Pennington, has a full paid-in capital of \$25,000; a surplus of \$20,000, and undivided profits of \$5039. Its de-

posits, now average about \$285,000, and for the past nine years the institution has been paying six per cent. dividends. The bank is today providing its customers with every facility, convenience and accommodation. Three per cent. is paid on savings, safe deposit boxes are rented, and a Christmas Club started last year has been the means of encouraging thrift, especially among the younger people. Its officers and directors are all men whose financial standing and integrity naturally inspire confidence. Oliver B. Gray, is President; John W. Hart, vice president, and Fred E. Blackwell, cashier; R. W. Woolsey, Asst. cashier. Directors: O. B. Gray, John W. Hart, Andrew H. Burroughs, J. Warren Fleming, Joseph S. Chamberlain, J. S. Burd, Oscar Woolsey, George W. Clendening and Henry W. Pittenger.

C. A. & T. P. REED

Flour, Grain and Ice.

Few concerns have made more real progress at Pennington within recent years than that of C. A. and T. P. Reed. The business itself was started in a small way over thirty years ago, by Charles A. Reed, who opened the old grist mill, located about three-quarters of a mile east of Pennington, and who also had ice houses there. Being a man of thrift and steady habits, Charles A. Reed developed this business in spite of various draw backs. In 1902, T. P. Reed was admitted to partnership, and a small warehouse was built at Pennington. This has since been enlarged twice, and is today the largest in the county, outside of Trenton. The firm carry heavy stocks and are wholesale and retail dealers in all kinds of grains, flour, brewers' wet grains and ice. C. A. and T. P. Reed are both natives and grew up in Hopewell township, and are two more of the selfmade home product, that have started poor boys and made good in every way. Both are members of the Pennington B. of T., and have always been classed among the progressive element. Charles A. Reed is now a member of Borough Council and president of the fire company, and has served as township clerk. T. P. Reed is a director the canning factory, and both are regarded as two of the solid and public-spirited citizens of Pennington. C. A. is also president of the Athletic Association; a director of the Building and Loan Association, a trustee of the Presbyterian Church.

N. R. BLACKWELL

Funeral Director and Embalmer.

Like everything else, the march of progress has left its mark on that business devoted to obsequies and interments. This profession has been ably represented by Nathaniel R. Blackwell, in Pennington for the past thirty-two years, during which time he has always maintained a high standard of efficiency, experience and honorable methods. The equipment of Mr. Blackwell is second to none in Mercer county and in-



N. R. Blackwell



T. D. Durling



Dr. J. W. Richards



G. W. Scarborough



J. S. Burd



A. W. Sked

cludes a fine modern funeral car, a splendid team of black horses, private morgue, and full paraphernalia, enabling him to provide the best of service and to take entire charge of obsequies and interments, irrespective of distance. Mr. Blackwell's son, L. F. Blackwell, is engaged in the same business at Hopewell, and both are licensed embalmers. N. R. Blackwell has for many years been regarded as the leading and most successful funeral director in Hopewell township. Although one of the older generation of business men he is still actively interested in Pennington's welfare and is now chairman of the house committee of the Board of Trade. For years he was a prominent member and trustee of the Pennington M. E. Church, and his business and social standing has always been of the highest.

J. W. RICHARDS, M. D.

Pennington has two resident medical practitioners, both able, experienced and men of high personal standing in the community. Dr. J. W. Richards, who is also township physician, has crowded a rather remarkable and interesting experience within a comparatively few years. He is a native of Slatington, Pa., and after graduating in medicine and surgery joined the U. S. Army service as First Asst. Surgeon. For six years he was in the foreign service in the Philippines, China and Cuba, and gained thereby, a wide practical experience in both medicine and surgery. From 1904 to 1910 he practiced at Slatington, coming to Pennington in September, 1910. Dr. Richards has developed a large practice here in a comparatively short time and is today, one of the hardest working physicians in Hopewell township. He is thoroughly progressive and is affiliated in many ways with township affairs. He is a member of the Pennington Board of Trade, the Fire Company, is a Mason, P. O. S. of A., and K. of P., and is also the P. and R. Ry. physician, and medical examiner for the N. Y. Life, Provident Life, Equitable, Prudential, and for the Metropolitan insurance companies. In practice he has made a specialty of eye, ear, nose and throat, and women's and children's diseases, as well as surgery, and has been decidedly successful here in every way. Dr. Richards is a member of the Association of Military Surgeons of N. J., and various other professional societies.

T. D. DURLING

Borough Solicitor.

The name of Theodore D. Durling, is another that has been closely identified with the development and progressive improvement of Pennington. Mr. Durling, who has been Township Solicitor since 1891, and Borough Solicitor since the incorporation of the borough, was born near Skillmann, August 26, 1854. He read law with A. V. D. Honeyman, of Somerville, now editor and publisher of the N. J. Law Journal, and was admitted to the bar in 1881, and made a counsellor in 1891. He came to Pen-

nington in January, 1882, and has since been an influential factor in the civic life of the borough. Mr. Durling has always enjoyed the reputation of being a careful, safe adviser and a man whose practice of law has always been to uphold the ethics of his profession, in that his advice has always been such as to discourage rather than encourage conflict and litigation. For years he has transacted at large Orphans' Court, and Chancery practice, and has acted in the capacity of administrator and trustee in the settlement of many estates. This in itself is a strong indication of the confidence in which he is held in the township. Since 1882 Mr. Durling has been a Master in Chancery, and a Notary Public equally as long. For seven years he was Mayor of Pennington, and for over twelve years a trustee of the M. E. Church. He is now president of the Mercer County Mutual Fire Insurance Company, a member of the Law and Legislative Committee of the Borough Township, a charter member of the fire department, a Patron of Husbandry and thoroughly affiliated in every way with the progressive element. He was one of the founders of the Pennington Post and from 1899 to January, 1914, devoted a great deal of his time and energy to contributing editorial matter to its columns. He practices in all the State Courts and U. S. District Court.

GEO. W. SCARBOROUGH, PH. G.

Among the progressive and prominent business men of Pennington, and one who has for years set the pace in advocating and working for the improvement of local conditions, is George W. Scarborough. Mr. Scarborough is a native of Lambertville, and came here shortly after graduating from the Philadelphia College of Pharmacy in 1886, and bought out the drug business of John M. Titus. Thoroughly active, he soon discarded the conservative method then in force, and has since revolutionized former existing conditions and today has a well stocked, well equipped pharmacy. In 1900, he bought the property now occupied. In addition to the usual line of prescription requisites, and pharmaceutical specialties, is carried high-grade confectionery, cigars, souvenir postcards, amateur photographic supplies, stationery and druggists' sundries, while a fine soda fountain and 'phone booth help to make the store popular. Mr. Scarborough has been one of the real "live wires" of Pennington for the past twenty-five years, and has perhaps given more freely of his time in promoting progressive projects than any man in the borough. To him is due almost entirely the credit for bringing the telephone to Pennington, which took several years of personal persistence on his part. For six years he served as a member of Council. He has also been a member of the B. of H., and was one of the organizers of the fire department, served three years as president. He is now secretary of the Pennington Board of Trade, first assistant Chief of the Fire Department, president of the Firemen's Relief Association, and for the past six months,

during the editor's illness, has been editor and business manager of the Post, Pennington's local newspaper. In 1912, Mr. Scarborough bought out the old established manufacturing pharmaceutical business of James R. Thomas, of Trenton, and moved it here. This includes the manufacture of several well-known standard remedies, such as "Thomas' Pine Tree Tar Troches," "Sterling's Pain Killing Liniment," "Sterling's Anti-Bilious Vegetable Tincture," "Sterling's Improved Strengthening Plaster, or Stick Salve." These articles are now being manufactured and vigorously pushed, and are being handled by all leading jobbers throughout the country.

J. S. BURD & CO.

Hardware, Stoves, Plumbing and Heating.

One of the largest and most important business enterprises of Pennington is that of J. S. Burd & Co. The energies of the concern are devoted to handling hardware, stoves, paints, tinware, etc., and it has long been regarded as the leading concern in this section of the township engaged in heating, plumbing and roofing. This business was established about 36 years ago and has by progressive management not only been successful but long been classed as one of the substantial and most reputable concerns in the business life of Pennington. Jonathan S. Burd is a son of J. Ellis Burd, of Hopewell township, and was born and raised in the immediate neighborhood and has made one of the most progressive and public-spirited citizens of the borough. For years he has been identified with many local movements advanced for the improvement of Pennington. Since 1903 he has been a director of the bank, and is vice president of the Mercer County Mutual Fire Insurance Co., a director of the Water Company, a member of the B. of T., and a trustee of the Cemetery Association of the Pennington Presbyterian Church. He owns considerable good property here and has made good in every way, he today being one of the solid and foremost citizens of the borough.

ARTHUR W. SKED

Electrical Engineer and Contractor.

Architects and insurance underwriters today insist that the wiring of buildings for illumination or power be entrusted only to men of technical experience who are trust-worthy and thoroughly responsible. Possessing these necessary qualifications in every particular, the subject of this sketch has within the past couple of years done practically all the electrical work here, as well as much at Trenton, Hightstown, Jamesburg, Flemington, Trenton Junction and elsewhere, and has established an excellent reputation for satisfactory workmanship. Arthur Sked was born and raised in Pennington, and after taking up electrical work with his brother, took up a course and gradua-



J. E. Sinclair



E. D. Wagner



A. C. Stover



S. H. Chatten



H. L. Laning

ted at the N. Y. Electrical School. In 1912 he succeeded his brother and has since been successful in every way. He has now had seven years practical experience in the business and is well-qualified in every way to submit specifications and designs for wiring for either electric lighting, heat or power, and can refer to many of the leading citizens of Pennington.

He is also prepared to install burglar alarms, private telephone lines, electric bells, etc., and furnish the latest designs in electric and combination fixtures, motors and accessories. Arthur Sked is another of the self-made younger men of Pennington that have made good. He is thoroughly identified with the progressive element, is a member of the B. of T., the Fire Company, and P. O. S. of A., and interested in everything that has for its object the benefiting of Pennington.

JOHN E. SINCLAIR

Assessor.

John E. Sinclair, Pennington's new assessor, is by no means a stranger to the people of Hopewell township, as he has lived within the confines of the township for over sixty years. Mr. Sinclair was born on a farm in 1850. He moved to Pennington in 1880, and up until five years ago was in business as a painter, when he opened a restaurant on Main street. At this he has been remarkably successful, and today Sinclair's restaurant is headquarters for nearly all strangers coming to Pennington, and enjoys a widespread reputation for serving the best meals and lunches in the borough. Although now a man of past middle age, Mr. Sinclair is still active in supporting progressive movements for Pennington. He is now a member of the B. of T., the Odd Fellows and the fire company, and affiliated in various ways with the best interests of the borough. He served three years as chief of the fire department, and has also been a Commissioner of Appeals. Some idea of his popularity and standing in the community can be had by stating that at the election last fall he polled the largest majority of any candidate on the ticket, and it is believed that he will make one of the most careful, just and conscientious assessors the borough has ever had.

ELMER D. WAGNER

Supervising Prin., Township Schools.

Supervising Principal Elmer D. Wagner, has been engaged in public school work for the past twenty-one years, and came to Pennington from Somerset county, in 1896, as principal of the Pennington School. His work here was so satisfactory to the Board of Education under whom he served, that when the position of Supervisor of Township Schools was created in 1906, he was selected at once as supervisor. Since that time a great advance has been made by him in various directions. The High school, has been established at Hopewell, and placed on the approved

list by the State Board of Education. The schools have all been re-graded, the keeping of school records systemitized, the compulsory attendance law, rigidly enforced and the value of medical inspection strongly emphasized. During his first year as supervisor, the number of tardy pupils were 2200, last year there was less than 500. Professor Wagner, has been a prime mover in all progressive matters of importance ever since he came to Pennington. He has served as Mayor, and is at present president of both Borough Council and the Pennington Board of Trade. He is also a member of Cyrus Lodge, No. 148, F, and A. M., is an Odd Fellow, and one of the leading and most active of the progressive element of the borough.

HENRY L. LANING

Borough Clerk.

In this department of our Progress edition, devoted to men prominent in the public and business life of Hopewell Township, no name perhaps is more familiar to our readers than that of Henry L. Laning of Pennington, for certainly no citizen of that Borough has been more closely associated with its development than he. Mr. Laning, who has been Borough Engineer for the past twenty years, and Borough Clerk since July, 1910, was born in the house in which he still resides. His early education was acquired at Evergreen Hall and afterward at Pennington Seminary from which institution he graduated in 1887. This was followed by a post-graduate course in engineering in which he also graduated a year later. During the next few years he was engaged in private engineering practice throughout Mercer county. Since 1901 he has been connected with the engineering department of the Philadelphia & Reading Railway and now holds the title of assistant engineer. Among his recent work has been the construction of the new Delaware River bridge at Yardley, the new water supply system at that place and the new bridge at Glen Moore. Mr. Laning is one of those who have given freely of their time to promote the best interests of Pennington without remuneration, other than a public-spirited satisfaction in seeing the place go ahead. He has been treasurer and one of the most active members of the Board of Trade since it was started. He was one of the organizers of the Pennington Fire Company in 1891, and has always been its secretary as well as secretary of the Firemen's Relief Association. For 24 years he has been a member of the local lodge of Jr. O. U. A. M., is also one of the corporate members of the Engineers' Club of Trenton. In 1900-'09 and '10, he was secretary of the Board of Health, and is now secretary and trustee in both the Ceme-

tery Association and the First Presbyterian Church, and is president of the new Building and Loan Association. Mr. Laning was married in 1902 to Miss May Worthington of New Hope, Pa., and has two daughters, Dorothy and Marion. He resides at 103 South Main Street, adjoining the homestead property, which was erected by his grandfather, in 1825 and has been in the family since that time.

ATCHLEY & STOVER

Merchants.

The most casual observer will accord to the large general store of Atchley & Stover a leading position among the representative concerns of Pennington. The firm, composed of Walter B. Atchley and Alvin C. Stover, was formed in November, 1904, to succeed A. N. Ely. Mr. Atchley has business interests in Trenton, so that the success of the store has always been left to Mr. Stover. Many changes have taken place with recent years and the business conducted more along lines in keeping with the progressive advancement of the borough. A complete stock of general merchandise is carried, and the aim of the firm has been to meet every legitimate demand made upon them. Mr. Stover has been identified with this store for the past eighteen years and came here from Pennsylvania in 1896, as a clerk for Ely Bros. He is another of the men who have come here and not only made good in a business way, but acquired a standing in the community. He is a member of the Board of Trade, Jr. Mechanics, treasurer of the fire company and secretary of the building and loan association. His associate, Mr. Atchley, is also a member of the Board of Trade and fire department, and both maintain a high standing among the progressive element.

SAM'L H. CHATTEN

Postmaster.

No name has been more prominently identified with the progressive development of Pennington than that of Postmaster Sam'l H. Chatten. Mr. Chatten has been one of the real workers for improved conditions, and has probably done as much to develop public-spirited co-operation and foster civic pride as any man in the borough. Mr. Chatten for many years was a contracting mason builder. Politically he has always been a staunch Democrat, and recognized for years as the Democratic leader in this neighborhood. He has been a member of Council, with the exception of one or two years, ever since the borough was incorporated, having been chairman of the finance committee and always placed on the most important committees. For many years he has also been a member of the Board of Education, and since 1911 been clerk of the board. For forty-three years he has been secretary of both the Masonic and I. O. O.

F. lodges. Mr. Chatten served as postmaster under Cleveland's second administration, and when Woodrow Wilson was elected he was again strongly supported for the office. His appointment has given general satisfaction to all political factions, for few eligible were really more deserving. Postmaster Chatten is known almost as well in Trenton as he is throughout Hopewell township. He was born, grew up, married and has raised a large family in Pennington, and is regarded as one of the prominent and leading citizens of the borough. His son, Chauncey C. Chatten, is assistant postmaster.

JOHN W. LEIGH

Architect and Builder.

Among the various leading contractors operating in Hopewell township, not one has been closer identified with the building interests of Pennington, or been more successful, than John Leigh. Mr. Leigh was born on a farm near Flemington, and came to Pennington when a boy. He first learned the plumbing trade with J. S. Burd & Company, and later took up carpentry with Robert Drage and John R. Hunt, and branched out as a contractor about 1892. During his career, he has built a very large number of the best modern properties that have gone up around Pennington, including the prize house, on the Howe tract two years ago, Duquesen Manor, the finest house here; remodeling of the Dixie Farm House, and innumerable others of a similar character. No other builder in the township has designed and put up the class of properties as Mr. Leigh, and he has acquired a widespread reputation. Mr. Leigh is another of the essentially self-made men of this borough, who have made good. He has for years taken a lively interest in all civic movements of real practical value to Pennington. He is a member of the B. of T., affiliated with the Pennington Lodge of Masons, and has been one of the hardest workers in behalf of the fire company, having served the department as chief five years.

WOOLSEY & CADWALLADER

Building Material, Grain and Coal.

The individual members of this firm have each figured conspicuously in the various progressive movements that have been started for the past fifteen years or longer. The firm succeeded D. A. Clarkson in 1896, but have since greatly increased the business and spared no effort to provide the borough with the best possible facilities for securing lumber and mason builders' supplies and coal, as well as grain, hay and fertilizer. The yards cover three acres, have special railroad siding, and with heavy reserve stock in all lines, the firm is well able to take care of all demands made upon it. Both Oscar Woolsey and Edw. L. Cadwallader have given much of their time and influence to improving the commercial conditions of Pennington. Both are members of the Board of Trade. Mr. Woolsey is a bank director and actively identified with the progressive element in every way. Mr. Cadwallader is a son of Isaac Cadwallader, of Ewing township. He is a director of the Pennington Canning Co., and both he and Mr. Woolsey are well known today as two of the most successful and substantial business men of Hopewell township.

WM. P. HOWE

Real Estate Operator.

What has been accomplished by ex-Mayor Wm. P. Howe in the development of the "Howe Tract" is little short

of remarkable. Over \$50,000 has been spent in development, outside the original purchase price, and over \$48,000 worth of lots have been sold and eighteen new houses built, all within less than two years. The tract has been divided into 300 lots of 60x200 feet, three miles of streets laid out, three miles of cement walks and curbing built and 2000 shade trees planted on streets and front lawns, while 3000 fruit trees have been planted in the rear of lots. The Public Service Corporation has extended its wires through the tract for electric lighting, as well as laid gas mains, while the Pennington Spring Water Co. has put down about a mile of water main and the Bell Telephone Co. has given 'phone service. The location, convenient trolley service and the general appearance of this high-class residential property, has appealed so strongly and attractively to buyers that 140 lots have already been sold and but 170 remain. In Trenton it is generally conceded that the Howe tract has sold more rapidly and easily than any real estate proposition in Mercer county. Quite a number of new houses are now going up and more will be started this spring. The lots are sold subject to certain restrictions in the building of houses back from the sidewalk, which insures the future permanent attract-



Sample of house being built on the Wm. P. Howe tract

iveness of a high-class residential community. Lots are selling rapidly, averaging \$350, and are sold either for cash or on terms. Mr. Howe is chairman of the publicity committee of the Pennington Board of Trade and one of the borough's most active business men. Although here but four years, he has taken a keen, public-spirited interest in municipal progress, and was elected Mayor, serving two years. During his term of office he moved just outside borough limits, which made him ineligible for reelection. He is vice president of the Pennington Fire Co., trustee of the cemetery association and identified thoroughly with the best interests of Pennington in every way. He is also a member of the Chamber of Commerce, Trenton.

NELSON GARAGE

Among the various good things Pennington has recently acquired in its march of progress, has been the erection of a strictly first-class auto station. This garage, located in the rear of the hotel, is of fire proof construction, and provides excellent dry storage for about a dozen cars. Facilities are also at hand for making light repairs, and cars are taken on storage and kept clean, in good order for owners' use. A full line of oils, tires and auto accessories is carried, and the enterprise has proven of much convenience to car owners in many ways. M. Nelson, who also has a salesroom at 99 S. Clinton avenue, Trenton, has the agency for the Hupmobile, and has disposed of forty through the county. Mr. Nelson has had a general all round experience in the automobile business from its infancy. He came here five years ago

from Wyoming, and has always maintained a well established reputation for fair and square dealings in all of his transactions. Those desiring demonstrations of either new or second-hand cars, will be given attention, and for the benefit of Hopewell township prospective buyers, who may not be acquainted with him, it may be said that no fear need be had but that a fair and square deal will be given them should they have occasion to avail themselves of his facilities.

EDGAR HART, M. D.

Dr. Edgar Hart, with one exception the oldest practicing physician in Hopewell township, and for many years one of the best-known and leading citizens of Pennington, was born in Pennington, April 25, 1856. His father, the late Dr. Israel Hart, practiced medicine in this section for over fifty years. Dr. Edgar Hart secured his early education at Pennington Seminary and Lafayette College. Growing up in the atmosphere of a doctor's office, he naturally had a liking for the profession, read and studied with his father and assisted him in his practice, which gave him a wide practical and valuable experience. In 1879 he graduated from the medical department of the University of Pennsylvania and immediately afterward began practicing in Pennington. Dr. Hart has had a particularly wide practical experience in contagious diseases, and some years ago gave valuable service in the small pox epidemic, having sole charge of all cases in Hopewell and Lawrence townships. For years he has enjoyed a flourishing general practice, but is now taking things a little more leisurely. He has served both as township physician and township clerk, and has always taken an active and public-spirited interest in all civic movements for the progressive improvement of Pennington. He is now vice president of the Board of Trade; president of the B. of H.; a member of the fire department, and associated in every way with the best interests of Pennington.

O. B. GRAY

The name of Oliver B. Gray, president of the First National Bank of Pennington, now a retired business man of that borough, has been an influential factor in the business, political and public life of Pennington for many years. Mr. Gray bears the distinction of being the oldest living business man of Pennington, and from 1856 to 1903 was engaged in the mercantile business. No citizen of Pennington has worked harder or more incessantly to build up the place than O. B. Gray, and he has not only taken stock in the various new industries that have from time to time been started, but has been a prime mover in every progressive project advanced for the last forty years or longer. Especially was this so in securing trolley and 'phone privileges, the organization of the water company, fire department, bank and various other things that have proven of value to the borough. Mr. Gray has for years been a strong Republican and has long been recognized as one of the Republican party leaders of Mercer County. He has served several terms in borough council and for a number of years was a member of the County Board of Freeholders, and always placed on the road committee. His name has frequently been mentioned for the office of Sheriff. Mr. Gray is affiliated locally with many enterprises. Besides being president of the bank, he is treasurer of the Mercer County Mutual Fire Insurance Co., and of the Cemetery Association; is a director and manager of the Water Co., and has been a Commissioner of Deeds for 47 years. He was born at Flemington, September 14, 1839, and came to Pennington in 1856.